Bringing Devices to Life

Corporate Overview
Nasdaq: DAIO

November 2025

Safe Harbor

Statements in this presentation concerning economic outlook, expected revenue, expected margins, expected savings, expected results, orders, deliveries, backlog and financial positions, semiconductor chip shortages, supply chain expectations, as well as any other statement that may be construed as a prediction of future performance or events are forward-looking statements which involve known and unknown risks, uncertainties and other factors which may cause actual results to differ materially from those expressed or implied by such statements. Forward-looking statement disclaimers also apply to the impact of global and geopolitical events. These factors include uncertainties as to the ability to record revenues based upon the timing of product deliveries, shipping availability, installations and acceptance, accrual of expenses, business interruptions, changes in economic conditions, part shortages and other risks including those described in the Company's filings on Forms 10-K and 10-Q with the Securities and Exchange Commission (SEC), press releases and other communications.

Furthermore, the matters that we discuss today will include forward-looking statements that involve risks factors that could cause Data I/O Corporation's results to differ materially from management's current expectations. We encourage you to review the Safe Harbor statement contained in the earnings releases as well as our most recent SEC filings for a complete description.

Additionally, those forward-looking statements are made as of today, and we take no obligation to update them.

Device **Data** Begins **with** Data I/O

Our Platform

- Data I/O's proprietary platform supports the **largest device library in the industry.**
- OEMs and Service Providers choose our platform for **quality algorithms and expansive device support.**
- Our beginnings: engineering and product development communities across the globe.

Founded in 1972

Proprietary Programming Platform

Global Service & Support

ISO 9001:2015 Certifications

Leading Global Provider

100

Employees

57

US and International Patents

1.5

Billions of devices programmed

+500

Platform supports wider range of solutions

Bringing Electronic Products to Life for Over 50 Years

Developed by OEM	Electronics Manufacturing at OEMs, Contract Manufacturers / EMS or Programming Centers	End Users

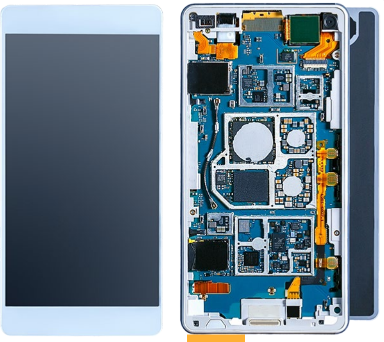
1 Design

2 Blank Semiconductor + S/W File

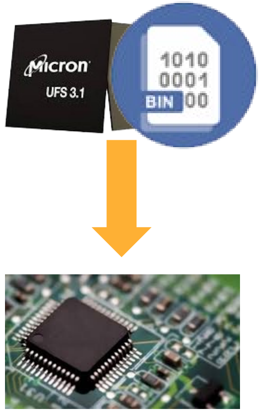
3 Data I/O Programmers in Manufacturing

4 S/W file programmed into Semiconductor

5 End Products



```
if (verify_boot_image("boot.img") == 0) {
    load_kernel("boot.img");
}
```



CONFIDENTIAL

Engineering/Product Design Programmers

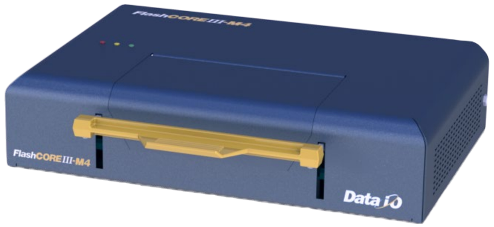
Create & seamlessly transfer programming jobs from design to production and beyond

Design → Engineering → NPI → Small Run → Production → QC → Test → Rework

Programming Job Creation

- Control image files
- Algorithm
- Enable semiconductor specific special features and settings
- Set-up programming job specific settings including serialization
- Checksum validation
- Transfer to production

FlashCORE III-M4



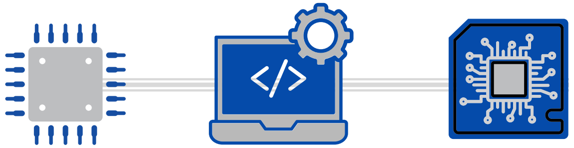
- Up to 4 sockets
- Universal Programmer
- NAND Bad Block Schemes
- Ergonomic socket actuation

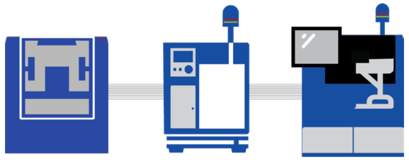
LUMEN X-M8

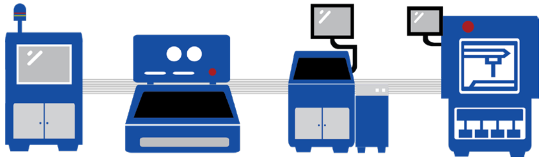
- Up to 8 sockets
- Ultra fast programming performance
- Ideal for high density devices such as:
    - eMMC
    - UFS
- SPI NOR
- Microcontrollers

Unified Programming Platform

Supporting Design to Production & Beyond







Engineering, Design, NPI

- Control of Data Files
- First Article
- NPI
- Test Fully Programmed Parts

Medium-High Volume Production

- Media Input
- Inspection
- Erase
- Program
- Verify
- Mark
- Media Output

Post SMT Process, Test, QC, Rework

- Test
- Quality Checks
- Quality Assurance
- Rework
- Repair
- EOL Support

Design → Engineering → NPI → Small Run → Production → QC → Test → Rework → End Product

Expanding Market access through Products, Services and Partnerships

Offline Programming

Powered By Data I/O

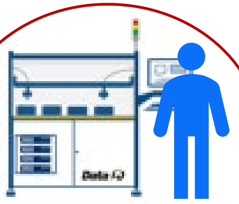
Automated Programmers

- PSV7000
- PSV5000
- FLX500

Manual Programmers

- FCIII-M4
- LumenX-M8
- LumenX2-M4

10-15 % of Programmable Market
$200M



Inhouse Programming

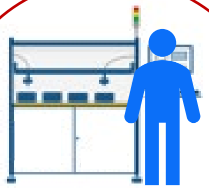
At Test

Programming Services

Powered By Data I/O

ARROW, AVNET, DediProg, eps, HI-LO SYSTEMS, ProEx Device Programming, A&J Programming (A V-TEK Holdings Company)

10-15 % of Programmable Market
$300M



Programming Services

Board Test

Powered By Data I/O

KEYSIGHT, CHECKSUM, SMH Technologies, Di-Tek, ProMik Trusted Solutions, TERADYNE

20% (and growing) of Programmable Market
Multi-Billion $ CapEx Market

Serving Customers Globally in Growing Markets

SERVICE PROVIDERS (FRANCHISED/NON-FRANCHISED DISTRIBUTION, IND. PROGRAMMING PARTNERS, EMS, ETC.)

AUTOMOTIVE

INDUSTRIAL/MEDICAL/CONSUMER

Committed to Growing Shareholder Value

- Focusing on programming core competencies to expand total addressable market by estimated 4X
- Balance sheet and cash position will allow us to invest in our future
- Differentiated market position through technology leadership and global support
- Cost efficiencies and expense management improving performance
- Diversified revenue mix -- platform solutions and re-occurring revenues, including sockets, service contracts, spare parts programs, software options (MES, security)
- Evaluating organic and inorganic strategic growth opportunities in near and adjacent markets including strategic relationships related to technology, services and support and alternative programming methods

Thank You!

NASDAQ: DAIO

For more information, please go to
https://www.dataio.com/Company/Investor-Relations/Data-I-O-Profile

Financial Snapshot

NASDAQ:	DAIO
Headquarters:	Redmond, WA
Recent Stock Price:	$3.03
Market Cap:	$28.4M
Diluted Shares:	9.4M
3-Month Daily Avg. Volume:	35,300 shares
Sales (TTM):	$22.7M
Net Income (TTM):	($3.7M)
Diluted EPS (TTM):	($0.40)
Adj. EBITDA (TTM):	($2.8M)
Cash & Sec. (9/30/25):	$9.7M ($1.03/share)
Debt (9/30/25):	$0.0
Enterprise Value (9/30/25):	$18.7M
NOLs (12/31/24):	$13.8M

- Stock price, market cap and volume as of 10/31/25 trading; Source: Yahoo
- Financials for the TTM period ended 9/30/25 or as noted
- Adj. EBITDA is a non-GAAP financial measure. A reconciliation is provided in this presentation

Income Statement

(in thousands, except per share amounts - unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2025	2024	2025	2024
Net sales	$5,393	$5,423	$17,516	$16,584
Cost of goods sold	2,659	2,499	8,634	7,684
Gross margin	2,734	2,924	8,882	8,900
Operating expenses:				
Research and development	1,709	1,544	4,886	4,539
Selling, general and administrative	2,418	1,705	6,609	6,112
Impairment	-	-	-	-
Total operating expenses	4,127	3,249	11,495	10,651
Operating income (loss)	(1,393)	(325)	(2,613)	(1,751)
Non-operating income (loss):				
Interest income	34	71	107	224
Foreign currency transaction gain (loss)	(3)	(53)	22	9
Total non-operating income (loss)	31	18	129	233
Income (loss) before income taxes	(1,362)	(307)	(2,484)	(1,518)
Income tax (expense) benefit	-	-	(2)	(393)
Net income (loss)	($1,362)	($307)	($2,486)	($1,911)
Basic earnings (loss) per share	($0.15)	($0.03)	($0.18)	($0.21)
Diluted earnings (loss) per share	($0.15)	($0.03)	($0.18)	($0.21)
Weighted-average basic shares	9,294	9,235	9,294	9,121
Weighted-average diluted shares	9,294	9,235	9,366	9,121

Adjusted EBITDA Reconciliation

NON-GAAP FINANCIAL MEASURE RECONCILIATION

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2025	2024	2025	2024
(in thousands)				
Net Income (loss)	($1,362)	($307)	($2,486)	($1,911)
Interest (income)	($34)	($71)	($107)	($224)
Taxes	0	0	1	394
Depreciation & amortization	133	111	370	450
including impairment charge	-	-	-	-
EBITDA earnings (loss)	($1,263)	($267)	($2,222)	($1,291)
Equity compensation	115	304	539	967
Adjusted EBITDA, excluding equity compensation	($1,148)	$37	($1,683)	($324)

Adjusted EBITDA, excluding equity compensation and one-time expenses/investments				
Adjusted EBITDA, excluding equity compensation	($1,148)	$37	($1,683)	($324)
One-time investments - Technology platform	66	-	319	-
One-time expenditures - M&A	52	-	52	-
One-time expenditures - Cybersecurity incident	230	-	230	-
One-time expenditures - CFO/Other HR	168	-	323	-
One-time expenditures - IT infrastructure	69	-	151	-
Adjusted EBITDA, excluding equity compensation and one-time expenses/investments	($563)	$37	($608)	($324)